# RESULTS OF ICB No.CASA1000/01/HVDC TENDER AND BID AWARD

Prior Review - YES

## Package/Project Name- Supply & Installation of Bi-Pole HVDC Converter Stations in Pakistan and Tajikistan associated with CASA 1000 Project

## Names and Countries of Bidders who submitted the Bids:

SI No	Second Stage Bids Submitted by	
1.	Joint Venture of M/s. ABB AB, Sweden (ABB AB) (Lead Partner) and	Yes
	M/s. Cobra Instalaciones Servicios S.A., Spain (COBRA) {JV of ABB}.	
2.	M/s. UK Grid Solutions Limited ( <b>UKGSL</b> )	Yes
3.	M/s. TBEA Co., Ltd, China (TBEA)	Yes
4.	M/s. SIEMENS AG, Germany (SIEMENS)	Yes
	TOTAL	4

### Bid prices as read out at bid opening (after discount)

SI.	BIDDER	QUOTED PRICE			
No		Bid	Amount	Eqv. USD	
		Currency			
1	JV of ABB	USD	130,142,969.45	313,081,079.8	
		SEK	1,310,812,837.80	6	
		EURO	18,501,000.00		
2	UKGSL	USD	292,479,077.12	461,462,013.72	
		GBP	46,338,497.06		
		EURO	82,837,505.66		
3	TBEA	USD	425,111,111.20	461,456,761.20	
		PKR	2,261,111,111.11		
		TJS	147,166,666.67		
4	SIEMENS	EURO	616,284,931	884,309,278.00	
		PKR	13,508,915,689		

Note : Exchange rates up to four decimals published by Financial Times Print Edition "Mid Closing Rate" for March 26, 2018 published in the March 27, 2018 edition have been used. For TJS, rates published by National Bank of Tajikistan as on 26.03.2018 have been used. As per available Exchange Rates:

<u>Currency</u>	Units per USD	USD per Unit	<u>Reference</u>
Euro	0.8037	1.2442	Financial Times
GBP	0.7030	1.4225	Financial Times
PKR	115.2500	0.0087	Financial Times
SEK	8.1939	0.1220	Financial Times
TJS	8.8261	0.1133	National Bank of Tajikistan

#### Names & evaluated prices of each bid evaluated

#### Final Evaluated Bid Prices

	All figures in USD		
SI. No.	Bidder	CORRECTED PRICE	EVALUATED PRICE
1.	JV of ABB	313,081,449.56	346,014,052.90
2.	UKGSL	461,499,892.48	493,445,129.30
3.	TBEA	461,456,763.06	497,233,812.49

Name of the evaluated L1 Bidder: JV of ABB Whether

evaluated L1 Bidder meets the QR: Yes Name of bidder

whose bid was rejected- SIEMENS

Reasons for rejection of bid- Non submission of Bid Security

**Name of the winning bidder & Price**- JV of ABB at USD 149,143,295.33 + SEK 1,310,812,944.00 + EURO 18,501,024.00 (*The said price includes provisional sum of USD 19,000,000*).

Work schedule: 42 months from the Effective Date of Contract.

Any bidder who wishes to ascertain the grounds, on which its bid was not selected, may request an explanation from CASA Secretariat.

CASA-1000 Secretariat September 5, 2018